

# SENIOR EXECUTIVE PROGRAM



— ARIZONA —  
**BUILDERS**  
— ALLIANCE —

## **2021 SEP Application**

**Register by June 30, 2021**

**Tel: (602) 274-8222**

**Fax: (602) 274-8999**



# SENIOR EXECUTIVE PROGRAM

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A Program of the  
Arizona Builders Alliance  
(Deadline for receipt of application is June 30, 2021)

Candidate Name

\_\_\_\_\_

First	Middle	Last
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Company Name \_\_\_\_\_ # of Employees in Company \_\_\_\_\_

Business Address

\_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Office Phone \_\_\_\_\_ Office Fax \_\_\_\_\_

Cell Phone \_\_\_\_\_ Email \_\_\_\_\_

Title \_\_\_\_\_ Male \_\_\_\_\_ Female \_\_\_\_\_

# Years construction experience: \_\_\_\_\_ # Years with current company \_\_\_\_\_

**PLEASE ANSWER IN THE SPACE PROVIDED**

**Describe current role and responsibilities:**

How many individuals report to you within your company? \_\_\_\_\_

Do you report to anyone? If yes, who? \_\_\_\_\_

What is the largest project you've been involved with in dollars? \_\_\_\_\_



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Our primary SEP instructor, Dr. Avi Wiezel, has identified that being the supervisor of a mid-level manager does not make one a Senior Executive. Senior Executives are in charge of the company culture and strategy. They create, identify, and follow up on new opportunities for the company (new domains, new regions).

Please elaborate below how in your current role you have been able to achieve the definition of a senior executive by detailing the following points (please a separate page, if necessary.)

- a) Developing new opportunities for your organization
- b) Impacting your company's culture and strategy
- c) Involved with your company's strategic planning

It is my understanding that the ABA Senior Executive Program is a learning experience and requires attendance at all meetings. Class meets one Wednesday of each month from 7:30am – 2:30pm.

Class Dates for 2021 are: August 11<sup>th</sup>, September 1<sup>st</sup>, October 6<sup>th</sup>, & November 3<sup>rd</sup>

**If you cannot make this commitment, your application will be considered for the next year.**

Name \_\_\_\_\_ Date \_\_\_\_\_

Signature of Candidate \_\_\_\_\_